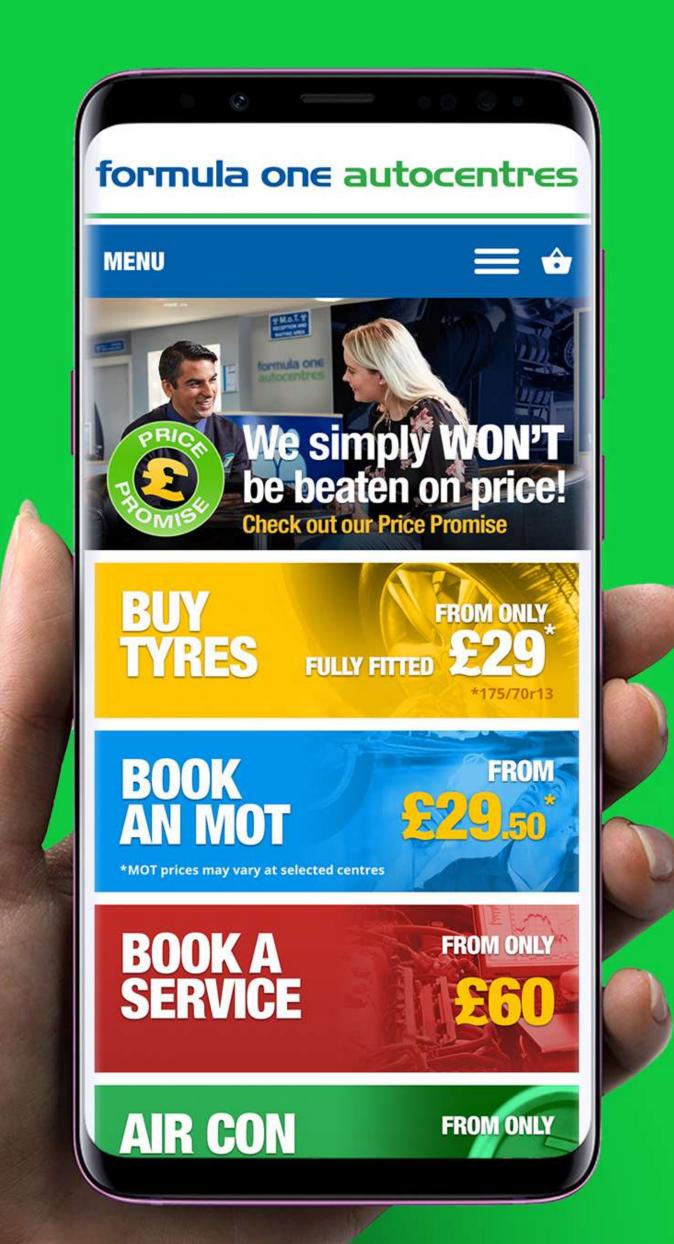


Case Studies - Digital Development







formula one autocentres



FORMULA ONE AUTOCENTRES WEBSITE



OVERVIEW

Formula One Autocentres is one of the largest independent automotive fast-fit autocentre chains in the UK.

For over 10 years, M3 has kept Formula One Autocentres at the forefront of technology with a fully eCommerce-enabled website with an extensive back end management system which manages the diaries of over 130 Tyre, MOT and Servicing centres throughout the UK

The website is now the performance hub for the business managing all internal and external integrations and delivers over £2m in sales per month.

HIGHLIGHTS

FULLY BESPOKE WEBSITE & MANAGEMENT SYSTEM

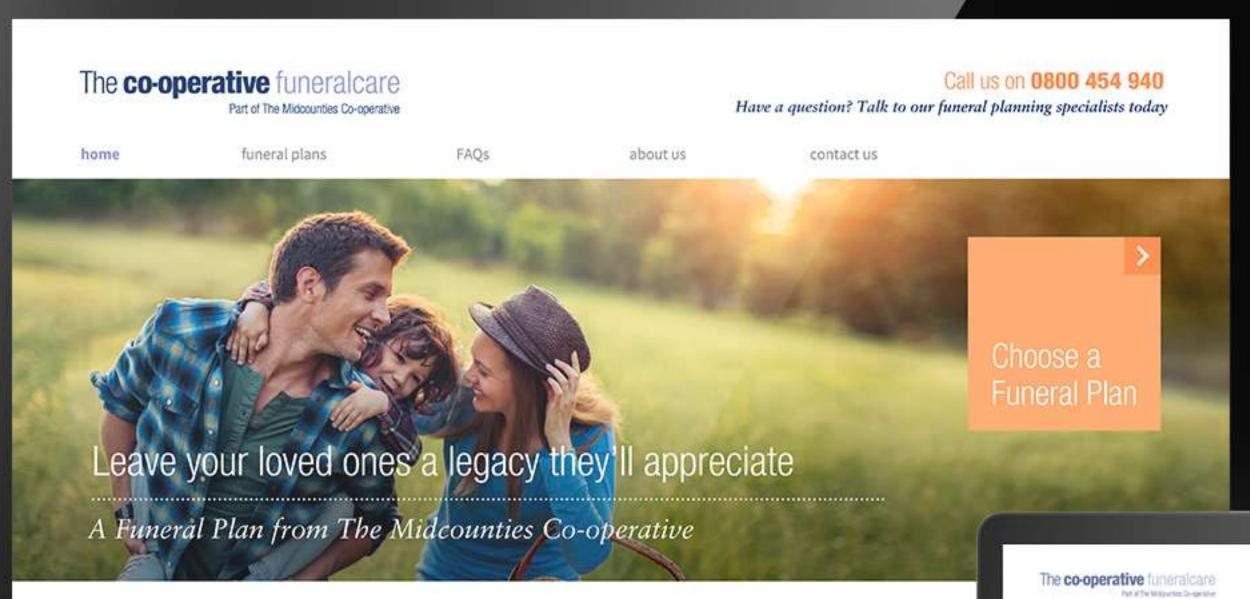
CUSTOM AUTOMATION PROGRAMMING

EXTENSIVE 3RD PARTY INTEGRATIONS









Why pre-pay for your funeral?

The funeral you want.

Exactly how you want it.

What is a funeral plan?

The only way to guarantee

all your funeral costs are covered.

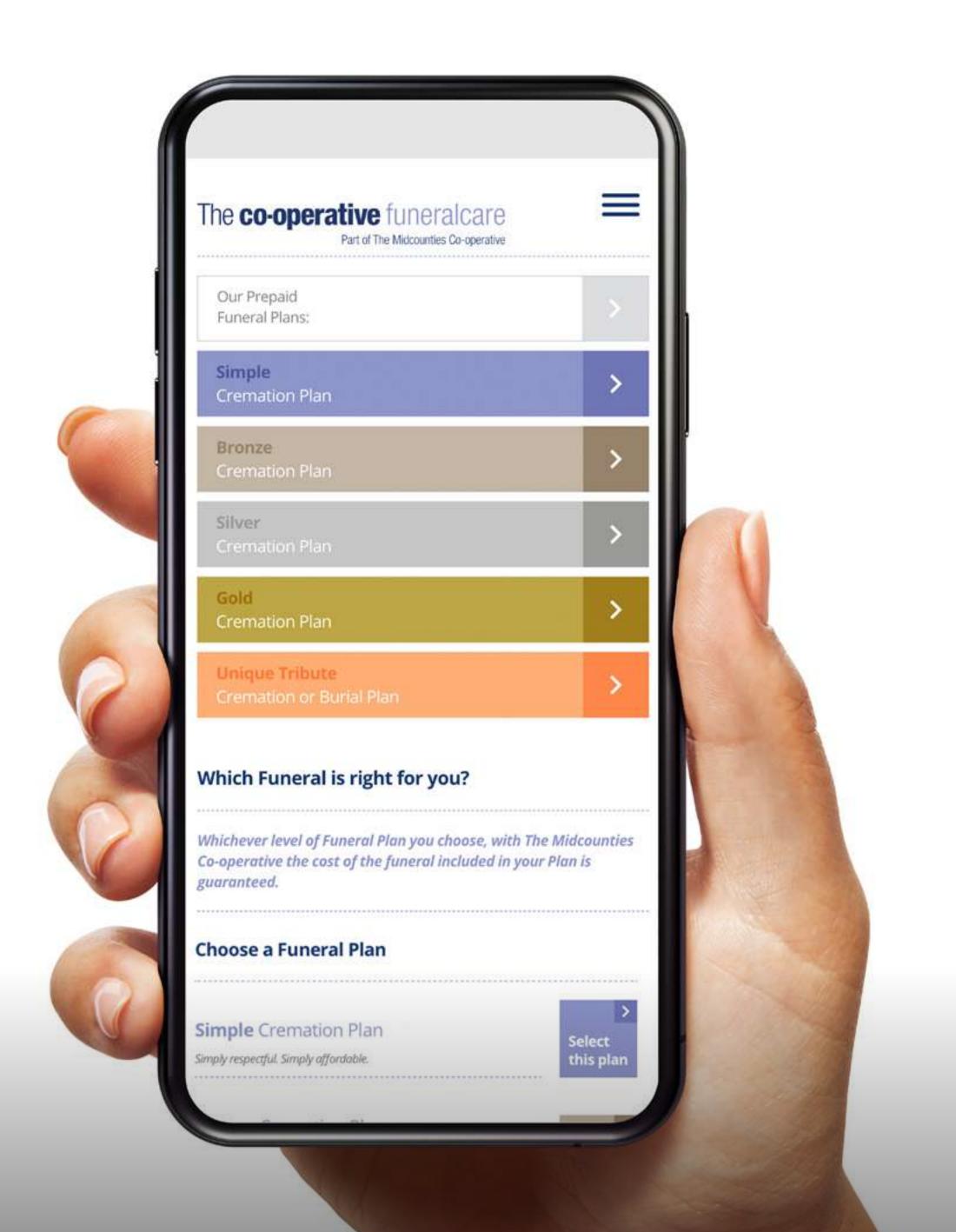
Which Funeral Pla

Whichever level of I

the price is guarante

co-operative funeral care





THE CO-OPERATIVE FUNERAL CARE



OVERVIEW

Co-operative Funeral Care approached M3 with an underlying inconsistency issue across their customer and internal business datasets. They were managing several systems, none of which allowed for the important data to flow between them.

M3 developed a bespoke system that took control and rolled the older disparate developments into a single solution, accessible across the business at all required levels. The older systems that remained in place were deeply integrated through available API's.

HIGHLIGHTS

CUSTOM ECOMMERCE PLATFORM

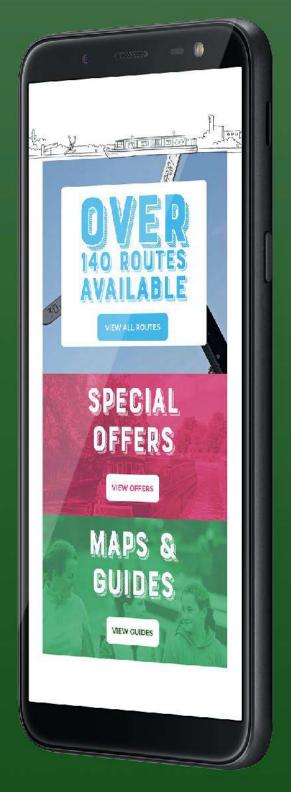
BESPOKE BACK END MANAGEMENT SYSTEM

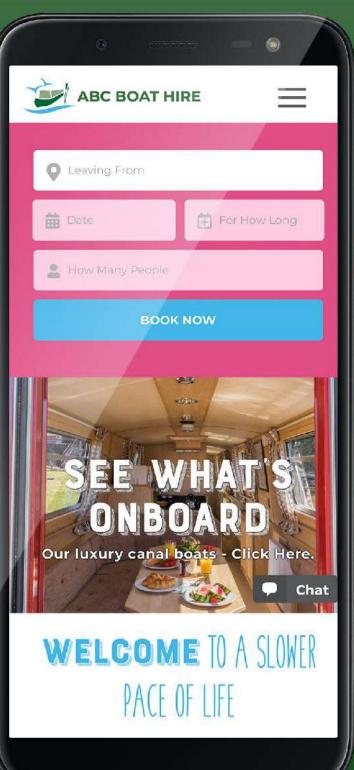
BUSINESS CRITICAL REPORT GENERATION

END TO END SOLUTION FOR LIFECYCLE MANAGEMENT











ABC BOAT HIRE WEBSITE



OVERVIEW

ABC Boat Hire provide canal holidays to over 6,000 customers every year.

ABC required an easy to use website that reduced the number of search and basket abandonments that affected their old website.

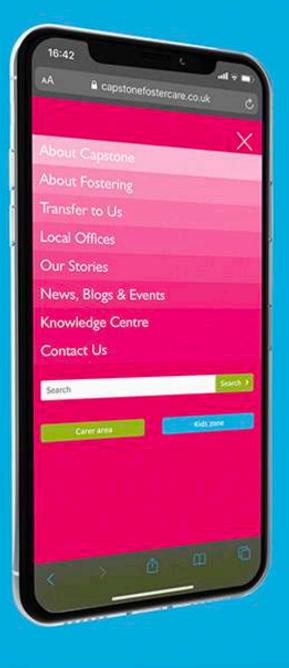
We developed a brand new bespoke eCommerce booking website which has reduced order abandonment and increased completed orders substantially.

HIGHLIGHTS

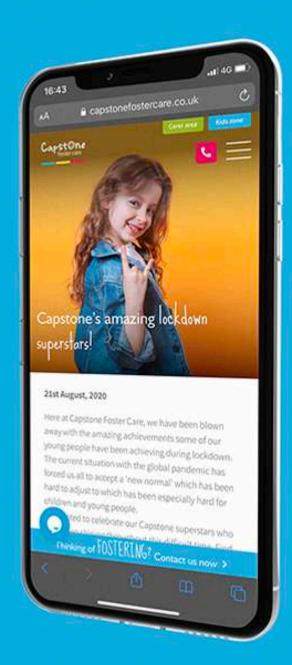
198% INCREASE IN ONLINE ORDERS

50% REDUCTION
IN ORDER ABANDONMENT









CAPSTONE FOSTER CARE



OVERVIEW

Capstone Foster Care is a leading independent foster care agency, focussed on delivering better futures for children, families and carers, alike.

Capstone required a new website for their primary brand, but also their two sister brands Foster Care UK and Excel.

M3 built a fully customised website incorporating key functionality from the original platform, while tailoring to a more content driven and localised framework, to engage audiences across the whole UK.

Our solution has delivered an improved experience for carers, applicants and colleagues, enabling greater contact, education and visibility throughout their journey with Capstone.

HIGHLIGHTS

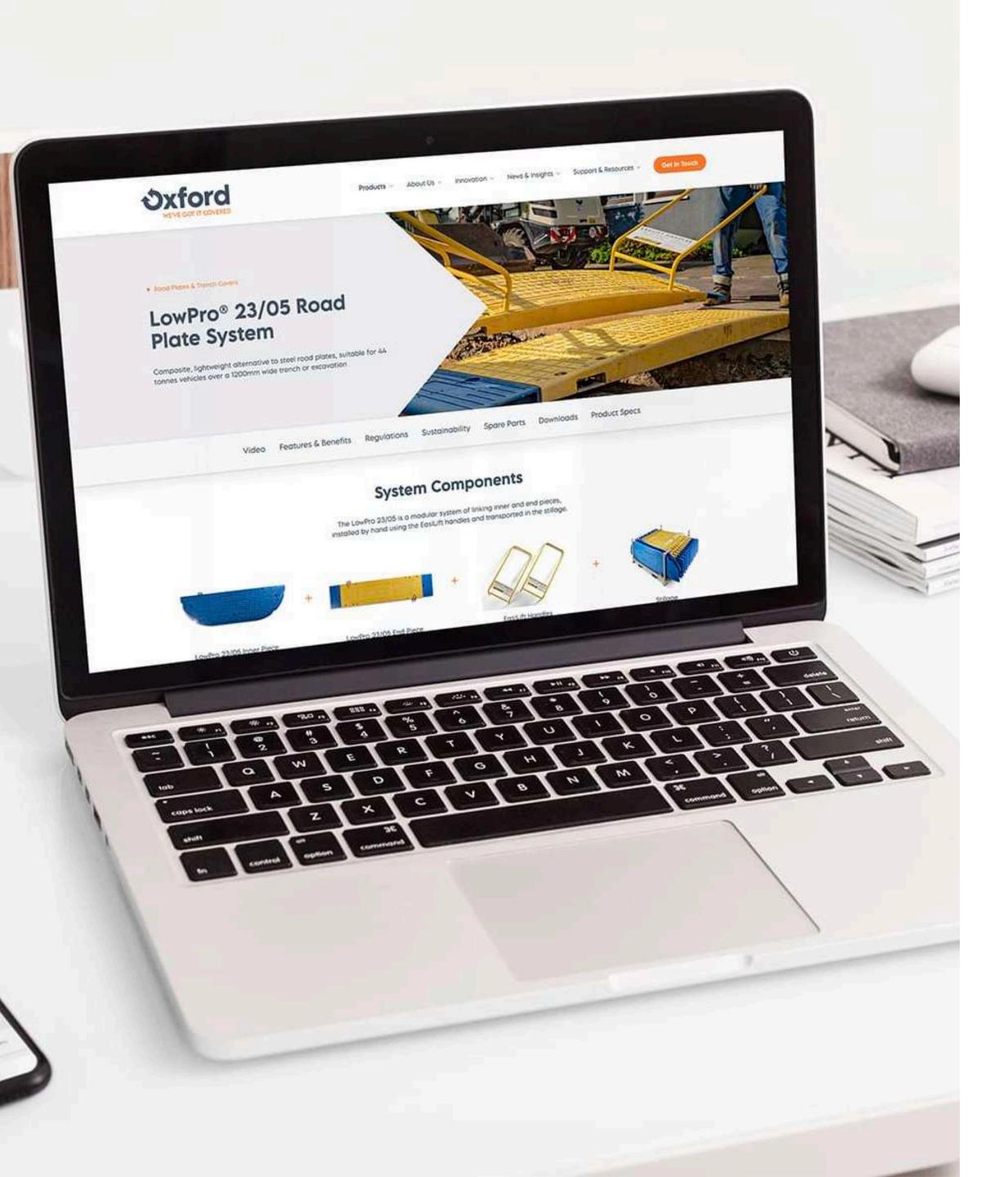
CONSISTENT CMS ACROSS ALL BRANDS

ENHANCED UI / UX AND CUSTOMER JOURNEYS FOR ALL AUDIENCES

IMPROVED FRONT END / MOBILE EXPERIENCES

ENHANCED DIGITAL
PERFORMANCE AND
LOCALISED TARGETING





OXFORD PLASTICS WEBSITE



OVERVIEW

Oxford Plastics are a leading manufacturer of innovative site safety and streetworks products.

Oxford Plastics needed a new website to reflect their new brand identity and support the strategic business growth, with a customer-centric user experience.

Our solution not only provided a tailored front end build, but also delivered a custom built CMS that enables central marketing to manage multiple language websites, distribution of sales and marketing collateral and support for customer services to manage enquiries and requests through a single channel.

HIGHLIGHTS

87% INCREASE IN TRAFFIC IN FIRST 3 MONTHS

INCREASE IN SESSIONS AND TIME ON PAGE

DECREASE IN BOUNCE RATE ON KEY PAGES

ENHANCEMENT OF
CONTENT AND USER
EXPERIENCE ACROSS THE
SITE

